LA FRENCH TECH

BRAND BOOK

Bonjour,

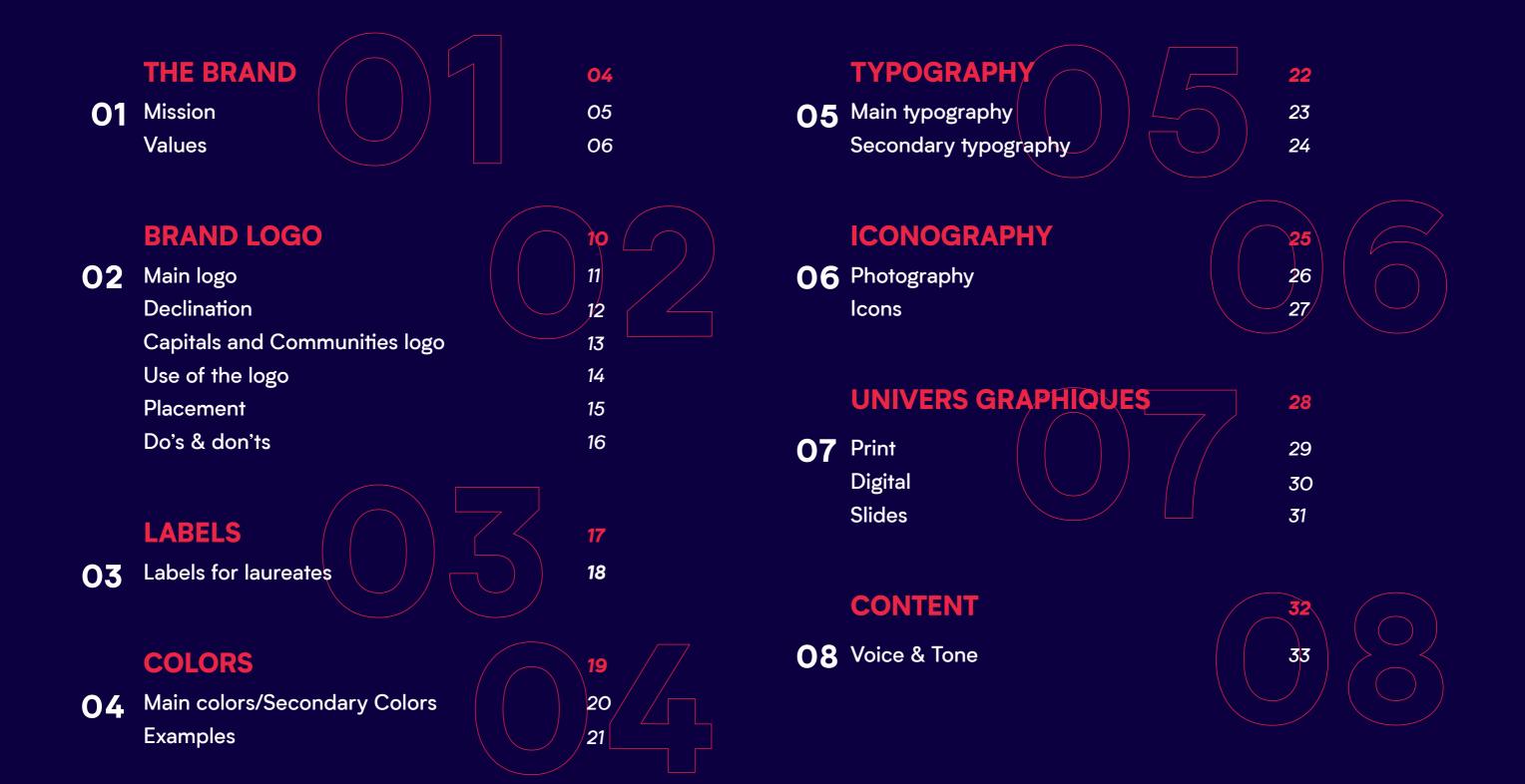
e made this to help you understand who we are today and how to bring our brand—the entire

French startup ecosystem's brand—to life. Please read it carefully, reference it often, and take care to ensure that all expressions of our brand are as consistent and powerful as possible.

Merci,

_____ The French Tech Mission

SUMMARY





THE BRAND



O1 THE BRAND

IOUR MISSION

To make France one of the most attractive countries in the world for startups who want to get started, to conquer international markets and build a future that makes sense. French Tech is the nickname of French startup ecosystem and all those in it. A unique ecosystem that brings together startups, but also investors, policymakers and community builders.





IOUR BRAND VALUES



STARTUP-CENTRIC

We honor and value our startups, particularly their founders and their teams. They are at the heart of La French Tech. We put them front and center, always. La French Tech is powered by their creativity and ambition, and we strive to continuously improve our work to match and exceed their expectations.

PLEASE DO

- Always spotlight startup founders, their companies and their stories. Brand awareness of our startups trumps the brand awareness of any other organization, including the French Tech Mission, Capitals and Communities.
- Ensure that at any given public occasion, it is primarily startup founders that wear the red origami rooster pin. Especially if they are part of a French Tech Capital/Community board or a French Tech program such as the French Tech 120.

PLEASE DON'T

- Let organisations do any form of "startup washing" with our brand. Unless there is a bizdev opportunity identified by our startups, the brand need not
- be associated with events that, for example, focus on digital transformation, corporate innovation, electoral campaigning or other areas that simply do not put startups first.
- Use institutional or corporate language or visual codes. We communicate as startups for startups.





IOUR BRAND VALUES



AMBITIOUS

What we do, we do well. France has a culture of haute-couture in the arts, gastronomy, luxury and aeronautics—tech startups will be no different. With a long-standing tradition of excellence, we have the courage to challenge the status quo and pursue global success.

PLEASE DO

- Feature Next40, French Tech 120 and our best deeptech startups in communication targeting international audiences
- Ensure high quality of all French Tech events, in terms of content, speaker curation and experience

01 THE BRAND

IOUR BRAND VALUES



DIVERSE

We don't just accept diversity—we celebrate it. We know it takes people with different cultures, strengths, backgrounds for an entire ecosystem to succeed. We believe talent can and should come from anywhere. Our doors are open to all who share our values and mission.

PLEASE DO

- Ensure that at least 35% of the opposite sex must be represented in the speaker roster of all events that carry our brand.
- Translate all key content into English, taking into account that "international" no longer just means "abroad" but is already happening right here.

PLEASE DON'T

- Spotlight only Paris, leaving out our other amazing tech clusters.
- Define the "French" in French Tech as nationality, or "French Tech Communities" as clubs for French citizens only.



IOUR BRAND VALUES



PURPOSEFUL

We care about the future, and see ourselves an active force of positive change. We are not the "Silicon Valley of Europe," nor do we strive to be. We gently challenge the status quo as we move forward with a model of our own: One that champions growth that comes with integrity and progress.

PLEASE DO

- When we select French founders who represent French Tech at large tech conferences, we ensure they carry this same optimism.
- When a company raises a round, cheer for job creation and the company's opportunity to further their mission (and not just for funding.)

PLEASE DON'T

- Use single use plastic at any French Tech event. No effort is too small to minimise our impact on theenvironment!
- Adopt messaging that can be interpreted as nationalist, arrogant or distasteful. "Ex. Pardon my French, but I'm F\$#k*ng good at tech."

BRAND LOGO





IMAIN LOGO

Our wordmark is our logo in full form. It has been carefully crafted, and should be used with consideration throughout our whole design system.

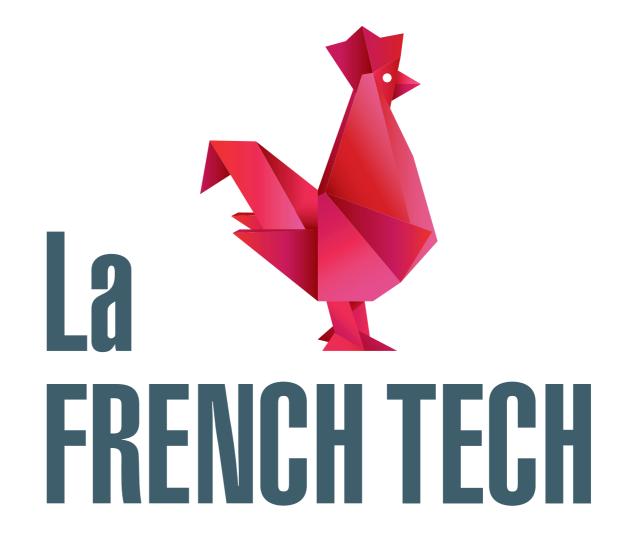
We always rely on the wordmark first. We have equity in the name, and it should be the first brand mark the user sees.

minimum size print

minimum size screen

0.3

30 px

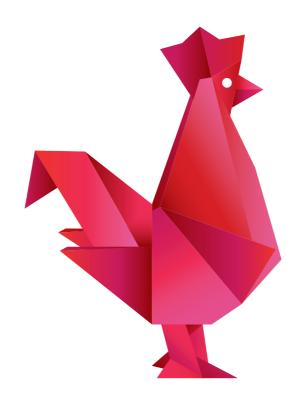


02 BRAND LOGO

IDECLINATION



logo in trap



icon only

The logo can live
without the brand name
only in slides
(PPT, Keynotes etc),
when the footer does not
allow to show the logo
in its whole form.
This is the only exception
allowed.



ICAPITALS LOGO







ICOMMUNITIES LOGO







IUSE OF THE LOGO

Guide d'embarquement

CAPITALES FRENCH TECH,

BIENVENUE À BORD!







17 mai 2019



INNOVATIONS, PERSPECTIVES ET EFFERVESCENCE, par Kat Borlongan, directrice de la Mission French Tech

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Cet email a été envoyé à <u>k.borlongan@gmail.com</u>, cliquez ici pour vous désabo

AT STATION F



La TRENCH TECH STATION F





IPLACEMENT







Composent





Rassemble

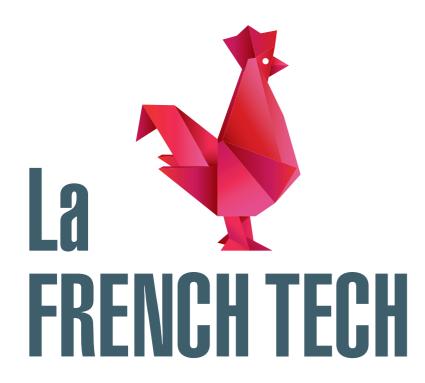








IDO'S & DON'T



YES

Only the French Tech Mission is authorised to use the principal logo on swag. All others must first request written consent.



The logo must not be deformed



NO

The logo can not live without the brand name except the case presented in slide 12



NO

The brand name can not be written in outline



NO

The logo can not be rotated



NO

You can not use another typography than the official typo



NO

The logo can not adopt a random color





LABELS





IFT TREMPLIN

FRENCH TECH

TREMPLIN



IFT NEXT40 IFT 120



IFT SEED





COLORS



O4 COLORS

IMAIN COLORS

C:100 R:13 M:97 G:0 J:40 B:64

N:55

#0d0040



C:O R:235 M:93 G:37 J:63 B:69

N:0

#eb2545

ISECONDARY COLORS



C:66 R:78 M:0 G:188 J:40 B:173 N:0

#4ebcad



C:86 R:0 M:62 G:98 J:0 B:255 N:0

#0062ff

C:11 R:231 M:8 G:231 J:9 B:231

N:0

#e7e7e7







CORE AREAS OF EXPERTISE

France is running for European leadership in deep tech while advocating a global ethics for Al. French Tech also boasts great startups in technical areas like biotech, blockchain and nanotechnology.

THE RENCH TO THE R





TYPOGRAPHY



05 TYPOGRAPHY

IMAIN TYPOGRAPHY

Biotif AaBbCcDdEeFfGgHh

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IMAIN TITLE

FRENCH TECH

BIOTIF BLACK CAPITALE ABCDEFGHIJKLMNOPQRSTUVWXYZ 0123456789

ISECONDARY TITLE

French tech

Biotif black bas de casse abcdefghijklmnopqrstuvwxyz 0123456789

FRENCH TECH

BIOTIF BLACK ITALIC CAPITALE ABCDEFGHIJKLMNOPQRSTUVWXYZ 0123456789

ISUBHEADING

FRENCH TECH

BIOTIF EXTRA BOLD CAPITALE ABCDEFGHIJKLMNOPQRSTUVWXYZ 0123456789

FRENCH TECH

BIOTIF BLACK CAPITALE ABCDEFGHIJKLMNOPQRSTUVWXYZ 0123456789

ICURRENT TEXT

French tech

Biotif light bas de casse abcdefghijklmnopqrstuvwxyz O123456789



05 TYPOGRAPHY

ISECONDARY TYPOGRAPHY

PT Serif Bold AaBbCcDdEeFfGgHh 0123456789

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PT Serif Italic AaBbCcDdEeFfGgHh 0123456789

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ICONOGRAPHY



06 ICONOGRAPHY

IPHOTOGRAPHY

The iconographic choices favor:

the "real" people who make the startups: teams and founders, respect for diversity, the women's place, the national and international territory (avoid using photos that are obviously not taken in France, but the "centric Paris" also), qualitative photos (without being arty).

Focus on people, ideally showing some form of emotion and in their natural element. Avoid the use of overstylized filters to keep things warm and authentic and please avoid the use of blatantly stock images.

Also, be careful when it comes to representing diversity.









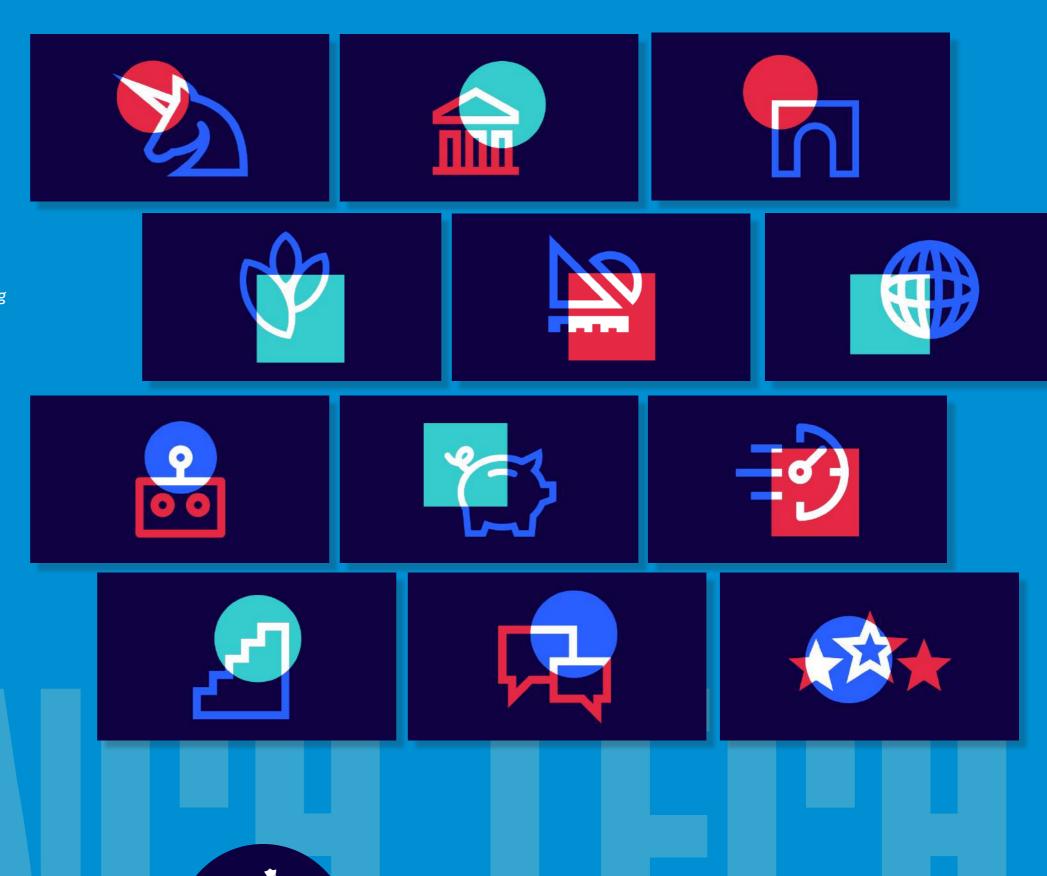
IICONS

Icons allow us to communicate an idea quickly as a common visual language which effectively bridges language gaps.

They are effective when they are used to improve visual interest and grab the user's attention, or when they suggest a function and help guide users while they're navigating a webpage (as would a play button for example).

Use too many icons and they'll become nothing more than decoration.

So we favor simple, minimalist icons that speak for themselves.





GRAPHC UNIVERSE









A strong appetite for Venture Capital

2nd
place for fundraking among European countries
Nortice being
somponiers in the Nechnology
sector
financial Trees

2.7B
raised during the first
semester of 2019

2.B
raised during the first
sem

Welcome to the New French Revolution

until new regulations when it is is a large production the best statistical value in the soft of the control is as in the control in the best statistical.

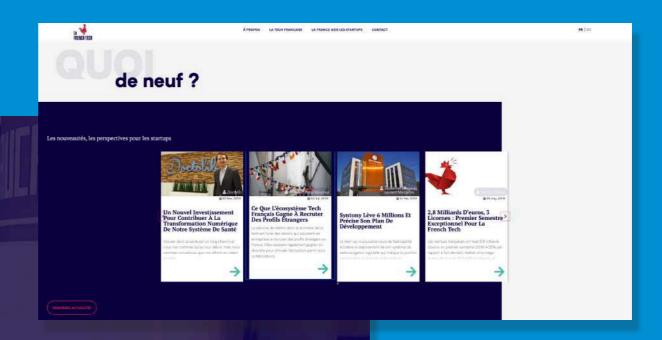
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Combined with its strong history of innovation and values. France had built a solid reputation for producing category-defining startups.









« La French Tech » : c'est le surnom du mouvement français des startups. Un

écosystème unique qui réunit des startups (donc), mais aussi des investisseurs, des décideurs et des community builders.

Notre mission : faire de la France un des pays les plus attractifs au monde pour les startups qui veulent se lancer, partir à la conquête des marchés internationaux et bâtir un avenir qui ait du sens.

→ Ce qu'on fait pour les startu

de neuf?





CONTENT

We always need to sound native to whatever language we're writing in. It goes without saying that—whatever language we're using—grammar, syntax and spelling mistakes are to be avoided at all costs in any language.



©8 CONTENT

IVOICE & TONE

Conversational, but not overbearing. We write like smart human beings, not like institutions. We connect with our readers in a warm way, without sprinkling exclamation points, unnecessary hashtags and emojis all over the place. Never use numbers and letters in place of words, like "4" instead of "for."

Confident, but not arrogant. Use hyberbolics elegantly, master the art of the humble brag and never be condescending. Celebrate the wins of people in our community.

Expert, but not academic. We make the complex feel easy—especially if you're referring to French administration. We're here to decode.

Funny, but in a subtle and natural way. Do not go out of your way to make a joke. Unless you are Louis Fleuret.

Insiders, but not gimmicky. We're speaking to startups, as people from the startup community. They are our primary audience. Don't worry about using terms like Series A, or trying to translate terms like "pitch" into French. Do not go overboard though by using unnecessary English words.



